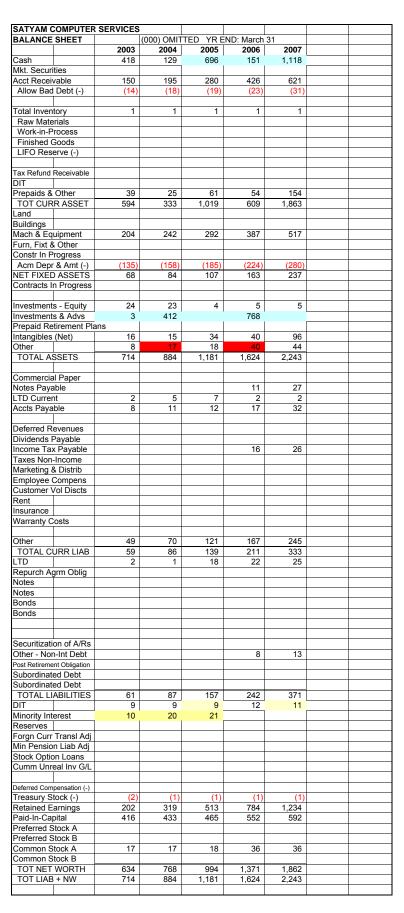




	.		HISTO	RICAL	_ ANA	LYSIS	3	
		SERVICES						
INCOME ST	TATEMENT	Г	(000) OMIT					
		2003	2004	2005	2006	2007		
Net Sales		566	794	1,096	1,461	2,138		
		[<u></u>						<u> </u>
Cost Of God	ods Sold	319	482	658	904	1,318		
GROSS P		247	312	439	557	820		
Sell Genera		92	112	170	209	335		
R&D			•					
Advertising								
Pre-Opening								
Executive S								
Deprec/Amo		24	25	32	34	42		
DCp100/7	SI C							
Oper Exp R	?entals	9	13	18	24	36		
Fixed Charg		<u> </u>	- 10	- 10		- 00		
Other Oper		 			-			
TOTAL OF		126	149	219	266	412		
OPER PRO		121	162	220	292	409		
Other Incom		14	17	69	41	66		
Extra Item (17	- 17	05	71	00		
Other Exper		 	-		-			
Interest Exper		0	0	1	4	5		
Minority Inte		U	0	(0)	-	J		
PRE TAX		134	179	287	329	470		
Income Tax		23	25	38	31	53		
NET PROF		112	154	249	298	417		
NETPRO	FII	112	154	249	290	417		
 		\vdash	· ·					
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SATYAM COMPUTER	R SERVICES	;					
MISCELLANEOUS DA							
	2003	2004	2005	2006	2007		
Common Dividends	26	38	41	57	68		
Depreciation	24	25	32	34	42		
Other Non Cash Chg	0	1	(43)	(1)	1		
= Depletion							
+ Amortization							
- G/L On Sale Secs				(0)			
- G/L On Sale Land	2	0	43	(0)	(1)		
- Equity Earnings	(3)	(1)	(1)	1	0		
+ Equity Dividends + Other							
Preferred Dividends	-						
Other Fixed Chg							
Costs Capitalized							
Int Exp Capitalized							
CF Interest Exp Paid	0	0	1	3	5		
CF Income Tax Paid	32	25	45	33	47		
Defer Inc Taxes (+)							
CFFO Def Inc Tax (+)	(1)	(2)	(5)	(7)	(11)		
Bal Sh Change DFIT	XXX	0	(0)	3	(1)		
Tax Val Allowance		21	24	27	30		
Capital Expenditures	17	39	54	82	97		
Proceeds Asset Sale							
Maintenance Exp.							
# Yr-End Employees	14.456	20.690	28.624	39.018	50.570		
Σ Square Footage							
Accountants:							
Audit Fees							
Non-Audit Fees							
Commitments and Co.	tin acnaica:						
Commitments and Cor LT Lease Obligations	furigencies.	2	1	1	10		
Total Amount	0	19	48	84	152		
Total Amount		19	40	04	132		
Depreciation & Amortiz	zation Estima	ates of Usef	ul Asset Liv	es (Years):			
Buildings		Mach & Eq		Goodwill			
Investments:							
Held-Maturity		Trading		Available-Sale)		
PENSION + POST-RE	TIREMENT	PLAN(S) D	ATA	Smoothing	or Pure Ma	rket Values?	
FV Plan Assets							
Projected Bene Oblig							
Assumed Rate of Return							
Funded Status							
Expected Return							
Actual Return							
Recognized on BalSheet							
OperStm Net CR/Cost							
STOCK DATA							
# C/S Outstanding	313	316	321	326	333		
# Diluted C/S Outstd	317	324	331	333	340		
\$ Amt Dilution Adjstm	317	J24	551	555	070		
Treasury Stk Repur	1	1					
Proceeds Ex Stk Opt	9	15	31	64	15		
Stk Option Tax Bene			01	U-1	- 10		
Stk Opt Compensation							
# Shares Under Option							
Wted Avg Price/Opt Shr							
, i							
STOCK MARKET DA	TA						
High Price	17.68	14.25	21.95	25.94	30.89		
Low Price	4.21	8.00	10.50	12.01	20.02		
Last Price	10.26	11.68	21.88	22.70	22.59		
MARKET CAPITAL	3,253	3,779	7,251	7,559	7,674		
1							







SATYAM COMPUTER	SERVICES					
ANALYSIS RATIOS						
	2003	2004	2005	2006	2007	
SOLVENCY						
Debt/Equity	1%	1%	2%	2%	3%	
TNW+Sub Debt	618	752	960	1,331	1,766	
Tangible NW/Debt	10.12	8.62	6.12	5.51	4.77	
(TNW+SubDebt)/(Debt-SubDebt Debt/CFFO	10.12 XXX	8.62 0.03	6.12 0.14	5.51 0.13	4.77 0.20	
Times Interest Earned	38.87	39.72	41.25	29.61	28.75	
Fixed Charge Coverage	14.85	14.82	16.27	13.05	12.57	
CFFO/Fixed Charges	XXX	13.48	9.10	9.69	6.58	
Debt/EBITDA	7000	10.10	00	0.00	0.00	
Funds Flow Coverage	6.28	6.61	7.08	8.33	6.01	
Avg Int Exp Rate	XXX	9.02%	8.56%	12.27%	11.54%	
TAKEOVER TARGET						
EV/EBITDA	16.54	17.51	19.76	19.78	12.51	
SALES						
Sales Growth	XXX	40.12	38.14	33.30	46.30	
CGS Growth	XXX	50.92	36.49	37.49	45.76	
Oper Exp. Growth	XXX	18.53	46.68	21.31	54.89	
Sales/Square Foot FUNDS MANAGEMEI	UT.					
A/R Turn Days	97.04	89.96	93.35	106.37	106.07	
A/R Debt Allowance	97.04	8.95%	6.82%	5.36%	4.99%	
Collections/Sales	XXX	1.06	1.08	1.10	1.09	
Inv Turn Days	1.14	0.76	0.56	0.40	0.28	
Raw Materials		0.10	0.00	0.10	0.20	
Work-in-Process						
Finished Goods						
A/P Turn Days	XXX	8.71	6.94	7.05	9.27	
Net Trade Cycle	XXX	82.00	86.97	99.73	97.07	
Acct Pay/Inv	838.30%		1190.00%			
Net FA/Sales	XXX	9.61%	8.70%	9.23%	9.35%	
DeprExp/(NFA-L-CIP)	XXX	32.85%	33.04%	24.92%	20.77%	
Inc AccmDeprec/Deprec	XXX	92.75%	84.91%	116.67%	134.70%	
Asset Utilization Ration Sales/Cash	XXX	2.00	2.66	2.45	3.37	
Sales/Cash Sales/Tot Assets	XXX	2.90 0.99	2.66 1.06	3.45 1.04	1.11	
Accrued Accounting	^^^	0.99	1.00	1.04	1.11	
Prepaids/Sales	6.88%	3.17%	5.57%	3.71%	7.18%	
Accruals/Sales	8.57%	8.87%	11.01%	12.47%	12.69%	
Inc Pay/Inc Tax Exp	0.01.70			50.65%	49.91%	
R&D/Sales						
CDiv/(NP-ExI-Pfd)	23.40%	24.46%	16.56%	19.00%	16.38%	
PROFITABILITY AND	LEVERAGE					
Profit Margin	19.75%	19.38%	22.75%	20.42%	19.50%	
Net Profit/Employee	XXX	8.750	10.115	8.823	9.309	
Return on Tot Assets	XXX	19%	24%	22%	22%	
Return on C/S Equity	XXX	22%	28%	25%	26%	
Du Pont's Formula for		0.40	0.00	0.00	0.00	
Profit/Sales Sales/Assets	XXX	0.19 0.99	0.23 1.06	0.20 1.04	0.20 1.11	
Assets/Equity	XXX	1.14	1.17	1.19	1.11	
Finl Leverage Index	XXX	1.14	1.17	1.17	1.18	
Operating Leverage	XXX	0.85	0.92	0.98	0.87	
LIQUIDITY	7000	0.00	0.02	0.00	0.01	
Working Capital	535	247	880	398	1,529	
Current Ratio	10.02	3.87	7.32	2.88	5.59	
Quick Ratio	9.35	3.56	6.88	2.62	5.13	
CFFO/AvgCL	XXX	2.40	1.52	1.51	0.98	
"Free Cash Flow"	XXX	98	76	126	102	
Total Debt/FrCFlow	XXX	0.06	0.32	0.34	0.65	
WORKING CAPITAL				465.5	40	
Days Sales Outstanding	96.97	89.89	93.29	106.30	106.00	
Days Inventory Outstanding	0.64	0.46	0.33	0.25	0.17	
Days Payables Outstanding	5.40	5.01	3.96	4.20	5.53	
Days Working Capital	92.22	85.34	89.66	102.35	100.63	

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SATYAM (COMPUTER	R SERVICES						
PREDICTO	OR OF FINA	NCIAL DIST						
		2003	2004	2005	2006	2007		
ALTMAN								
	leid Non-M	lanufacturing		44.50	10.50	40.07		
Z Score		18.00	13.61	14.59	10.52	12.97		
7 Coore is	o prodictor	of bankruptcy	within one	(1) time no	iod Iliah m	rahahilitu if	7 Coore 4	1 10
		" =< 2.60. Lo				TODADIIILY II	2 30016 \	1.10.
1.10 =	· gray area	- 2.00. LO	w probabili	ty II Z OCOIC	; ~ Z.00.			
Privately I	Held Firms							
Z Score (1		6.51	5.73	5.25	4.50	4.67		
		of bankruptcy				robability if	Z Score <	1.20.
1.20 =	< "gray area	" =< 2.90. Lo	w probabili	ty if Z Score	> 2.90.			
							,	
Publicly H								
Z Score (1	968)	34.25	27.80	30.04	20.94	15.43		
		of bankruptcy				robability if	Z Score <	1.81.
1.81 =	< "gray area	" =< 2.99. Lo	w probabili	ty if Z Score	> 2.99.			
00011104								
SPRINGA	TE (Canadia	an)						
Z Score (1	079)	4.47	3.77	4.15	2.99	3.26		
2 30010 (1	1	4.47	3.11	4.15	2.99	3.20		
7 Score is	a predictor	of bankruptcy	within one	(1) time ner	riod High n	rohahility if	7 Score <	862
2 00010 10	a prodictor (or burntruptoy	within one	(1) time per	iou. riigii p	TODUDINEY II	2 00010 1	.002.
FULMER								
Z Score (1	984)	XXX	5.96	8.12	3.87	6.59		
	T '							
Z Score is	a predictor	of bankruptcy	within one	(1) time per	iod. High p	robability if	Z Score <	0.0.
LEGAULT	(Canadian))						
Manufactu	ıring Firms							
		100	1001					
CA Score ((1987)	XXX	XXX	2.45	2.56	2.40		
04.0		f b l :		- (4) 4:	-2-2 1111		:f O A O -	1.00
CA Score I	s a predicto	r of bankrupto	cy within on	ie (1) time p	erioa. High	probability	IT CA Score	e < -U.3.
ZMIJEWSI	KI	1						
ZIVIIJEVV SI	NI .	 						
(1984)		0%	0%	0%	0%	0%		
(1304)		0%	U%	0%	U%	U%		
Prohability	of bankrutp	ICV						
i iobability	or parikruth	cy.						
	1							1







		SERVICES					
QUALITY C	OF REPOR	RTED EARN					
		2003	2004	2005	2006	2007	
Net Profit		XXX	154	249	298	417	
CFFO		XXX	180	173	287	296	
Earnings Qua	ality Ratio	XXX		44%	4%	41%	
Acctg Int/CF	Int Paid	100%	100%	100%	138%	104%	
Acctg Tax/CF T	ax Paid	XXX	100%	95%	66%	115%	
Def Tax/Tax	Ехр			-14%	-22%	-21%	
Effective Ra	te<30%?	17%	14%	13%	9%	11%	
Manipulation	n Index	XXX	0.30	(2.31)	2.12	(2.23)	-
Prob of Man		XXX	61.83%	1.04%	98.32%	1.28%	-
M-Score (5 \		XXX	1.23	(3.15)	3.51	(3.10)	
M-Score (8)		XXX	1.27	(1.60)	2.95	(1.59)	
	,			(,		()	
Fraud Score	,	XXX	XXX	1.01	2.19	1.14	
		7000	7000				
ROIC		XXX	22.73%	24.27%	23.86%	24.45%	
ROIC With L	TLassoc	XXX	22.61%	24.27 %	23.84%	24.43%	
Oper CF RC		XXX	26.38%	23.04%	27.23%	27.23%	
Oper OF RC	<i>,</i>	^^^	20.30%	Z3.U4%	21.23%	21.23%	
0-1 0	.4L	V/V/	40.400/	38.14%	22 200/	40.000/	
Sales Grow		XXX	40.12%	38.14%	33.30%	46.30%	
Inventory G		XXX					
Raw Mate		XXX					
Work-in-P		XXX					
Finished G		XXX					
A/R Growth	1	XXX	29.89%	43.34%	51.89%	45.89%	
A/P Growth		XXX	29.95%	9.23%	41.18%	92.86%	
Chg Cash for I	Inventory	XXX	(3)	(1)	(5)	(16)	
Fictitious Inv	entory?			` '	` `		-
Gross Mgn &	Inventory	XXX					
Sales, Gross		XXX					
Overstated In		7000					
A/R / Total 3		0.06	0.07	0.09	0.12	0.15	
Inventory / C		0.00	0.00	0.00	0.00	0.00	
Fictitious As		0.00	0.00	0.00	0.00	0.00	
		V/V/	40.44	44.50	40.04	40.70	
Sales/NFA		XXX	10.41	11.50	10.84	10.70	
Sales/Tota		XXX	0.99	1.06	1.04	1.11	
Rate: E/ee Dec	> TA Dec?	XXX					
Inventory		100.00%	100.00%	100.00%	100.00%	100.00%	
Raw Mater							
Work-in-Pr							
Finished G	oods						
Hidden LIFO Li	quidation?	XXX	No.	No.	No.	No.	
Reserve Cha	anges Imp	act on Net P	ofit				
LIFO		XXX					
A/R Allowa	ınce	XXX	(4)	(2)	(4)	(8)	
Tax Val All	owance	XXX	(4)	(3)	(3)	(3)	
Long-Term	Accruals	XXX	` '	` '	(8)	(5)	
					(-)	(-/	
Intangibles/N	NW	2%	2%	3%	3%	5%	
mangibles/i	***	270	270	070	070	070	
DENISION +	DOST-DE	TIREMENT		INI VOIO			
			LAIN(S) AI	VAL I SIS			
Rate of Retu	ani Crig:	XXX					
Funded Status	NIVA/						
Unfunded/TI							
Bal Sheet Surpl							
Additional Lia	ability?						
Actual-Expecte	ed ROPA?						
Chg Unrecogn	Actual G/L	XXX					
Pension Incom	ne/NP						
Ī							
Future Asset W	/rite-Offs?	XXX	Maybe.	No.	Maybe.	No.	
Dec Deferred I		XXX	maybo.		, 50.		
POO POIGHIGH I	vonue:	////					

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SATYAM COMPUTER	SERVICES					
QUALITY OF REPOR	RTED EARN	IINGS				
	2003	2004	2005	2006	2007	
Fixed Asset Analysis (Under-expen	sed? Uncor	npetitive? N	lilked?)		
Depreciable Life	XXX	8.90	8.48	10.11	10.89	
Approx Age (Yrs)	5.54	6.32	5.88	6.68	6.75	
AccDeprec/GFA	0.66	0.65	0.63	0.58	0.54	
Depreciation/Sales	4.31%	3.16%	2.87%	2.30%	1.94%	
Maintenance/Sales						
Dec Deprec Exp?	XXX	No.	No.	No.	No.	
CapExpnd/Deprec	0.69	1.56	1.72	2.43	2.33	
G/L Asset Sales	XXX	20	30	64	85	
Stock Option Compensa	ation:					
Stk Opt Comp/NP						
Tax Benefit/CFFO	XXX					
Stock Option Overhang	as an Impedi	ment to Gro	wth:			
% Option/Dil Shares						
Wted Avg Pr/Share						
Cash Reinvestment XXX 14%			11%	13%	9%	

SATYAM COMPUTER	SERVICES						
STATEMENT OF SH	AREHOLDE	RS' EQUIT	Υ				
	2003	2004	2005	2006	2007		
Begin Net Worth	XXX	634	768	994	1,371		
Net Profit	XXX	154	249	298	417		
Stk Option Shares	XXX	15	31	64	15		
Stk Opt Tax Benefits	XXX						
Treasury Stk Repur	XXX						
Forgn Curr Transl Adj	XXX						
Min Pension Liab Adj	XXX						
Stock Option Loans	XXX						
Unreal Investm G/L	XXX						
Other *	XXX	3	(13)	71	128		
Cash Dividends	XXX	(38)	(41)	(57)	(68)		
Ending Net Worth	XXX	768	994	1,371	1,862		
* E.G. Compensation Under Employee Incentive Plans; Acquisitions; Securities Valuation							
Adjustment; Conversion of Subordinated Notes; Repayment of Notes Receivable from ESOP.							

SATYAM COMPUTER	SERVICES					
FUNDS STATEMENT						
	2003	2004	2005	2006	2007	
SOURCES OF FUND	S					
Net Profit	XXX	154	249	298	417	
Depreciation	XXX	25	32	34	42	
Other Non-Cash Chg *	XXX	1	(43)	(1)	1	
CASH FLOW	XXX	180	238	332	459	
Inc Non-Curr Liab	XXX		17	12	7	
Dec Fixed Assets	XXX					
Dec Other Non-Curr A	XXX		454		707	
Inc Res & Def Credits	XXX	10	1			
Other Inc NW	XXX	18	18	135	142	
Dec Working Cap	XXX	288		482		
TOTAL PROVIDED	XXX	496	728	960	1,315	
APPLICATIONS OF F						
Cash Div or Wd	XXX	38	41	57	68	
Dec Non-Curr Liab	XXX	1				
Inc Fixed Assets	XXX	41	54	90	115	
Inc Other Non-Curr A	XXX	417		795		
Dec Res & Def Credits	XXX			18	1	
Other Dec NW	XXX					
Inc Working Capital	XXX		633		1,131	
TOTAL APPLIED	XXX	496	728	960	1,315	

SATYAM COMPUTER		- 1110011				
STATEMENT OF COM	E INCOME					
	2003	2004	2005	2006	2007	
Net Profit	XXX	154	249	298	417	
Forgn Curr Transl Adj	XXX					
Min Pension Liab Adj	XXX					
Unreal Investm G/L	XXX					
Comprehensive Inc XXX 154		154	249	298	417	

SATYAM COMPUTER	SERVICES					
STATEMENT OF CAS	H FLOW FRO	OM OPERA	TIONS AND	FREE CA	SH FLOW	
	2003	2004	2005	2006	2007	
Net Profit	XXX	154	249	298	417	
DIT	XXX	(2)	(5)	(7)	(11)	
Depreciation	XXX	25	32	34	42	
Depletion	XXX					
Amortization	XXX					
Chg LT Accruals	XXX			8	5	
LIFO Charge(s)	XXX					
G/L on Sale of Secs	XXX					
G/L on Sale of Land	XXX	(0)	(38)	0	1	
Equity Earnings	XXX	1	1	(1)	(0)	
Equity Dividends	XXX					
Other	XXX					
Amt Dilution Adj	XXX					
Extra Item (Net)	XXX					
Minority Interest	XXX		(0)			
Capitalized Int/Costs	XXX					
Chg Accts Recv	XXX	(45)	(85)	(145)	(195)	
Chg Allowance A/Rs	XXX	4	2	4	8	
Chg Inventory	XXX					
Chg Other Curr Assets	XXX	14	(36)	7	(99)	
Chg Accts Payable	XXX	3	1	5	16	
Chg A/P Adjustment	XXX				(3)	
Chg Income Tax Pay	XXX			16	11	
Chg Deferred Rev	XXX					
Chg Other Curr Liabs	XXX	22	50	46	78	
Cash Flow From Ops	XXX	175	171	265	267	
Dividends	XXX	38	41	57	68	
Net Cap Expenditure	XXX	39	54	82	97	
Free Cash Flow	XXX	98	76	126	102	



SATYAM COMPUTER	R SERVICES					
CASH-GENERATING	EFFICIENCY	1				
	2003	2004	2005	2006	2007	
CFFO/NetProfits	XXX	1.14	0.69	0.89	0.64	
CFFO/Sales	XXX	0.22	0.16	0.18	0.12	
CFFO/AvgTotAssets	XXX	0.22	0.17	0.19	0.14	

STATEMENT OF CAS	SH VARIANCE					
	2003	2004	2005	2006	2007	
Revenue	XXX	227	303	365	677	
Cost of Goods Sold						
Growth	XXX	(128)	(184)	(219)	(419)	
Efficiency	XXX	(34)	8	(28)	5	
Operating Expenses						
Growth	XXX	(51)	(57)	(73)	(123)	
Efficiency	XXX	27	(13)	26	(23)	
Receivables						
Growth	XXX	(55)	(68)	(87)	(187)	
Efficiency	XXX	13	(15)	(55)	(1)	
Inventory (Fifo)						
Growth	XXX	(1)	(0)	(0)	(0)	
Efficiency	XXX	1	0	0	0	
Accounts Payable						
Growth	XXX	4	4	4	8	
Efficiency	XXX	(2)	(3)	0	8	
Taxes						
Growth	XXX	(7)	(15)	(6)	(13)	
Efficiency	XXX	5	3	13	(9)	
Deferred Taxes						
Growth	XXX	(0)	(1)	1	(5)	
Efficiency	XXX	(1)	(2)	(3)	0	
Taxes Payable						
Growth	XXX				11	
Efficiency	XXX			16	(0)	

SATYAM COMPUTER	SERVICES					
WORKING CAPITAL A	ANALYSIS					
	2003	2004	2005	2006	2007	
INC IN WK CAPITAL						
Inc Cash	XXX		567		967	
Inc Accts Recv	XXX	45	85	145	195	
Dec Bad Debts	XXX					
Inc Inventory	XXX					
Inc Other Curr. Asset	XXX		36		99	
Dec Notes Payable	XXX					
Dec Accts Payable	XXX					
Dec Tax Payable	XXX					
Dec Other Curr. Liab.	XXX					
DEC IN WK CAPITAL						
Dec Cash	XXX	289		544		
Dec Accts Recv	XXX					
Inc Bad Debts	XXX	4	2	4	8	
Dec Inventory	XXX					
Dec Other Curr. Asse	XXX	14		7		
Inc Notes Payable	XXX			11	16	
Inc Accts Payable	XXX	3	1	5	16	
Inc Tax Payable	XXX			16	11	
Inc Other Curr. Liab.	XXX	24	52	41	79	
WK CAP CHANGE	XXX	(288)	633	(482)	1,131	

	SATYAM COMPUTER SERVICES										
SALES PE	R SEGMEN	IT ANNUAL	GROWTH								
		2003	2004	2005	2006	2007					
Net Sales		XXX	40.12	38.14	33.30	46.30					

COMMON SIZE INCO	ME STATEM	FNT (%)				
COMMICIT CIEE IIIOC	2003	2004	2005	2006	2007	
Net Sales	100.00%	100.00%	100.00%	100.00%	100.00%	
rect dates	100.0076	100.0070	100.0070	100.0070	100.0070	
Cost Of Goods Sold	56.36%	60.70%	59.97%	61.86%	61.63%	
GROSS PROFIT	43.64%	39.30%	40.03%	38.14%	38.37%	
Sell General Adm	16.31%	14.09%	15.52%	14.27%	15.65%	
R&D						
Advertising						
Pre-Opening						
Executive Salaries						
Deprec/Amort	4.31%	3.16%	2.87%	2.30%	1.94%	
Oper Exp Rentals	1.63%	1.58%	1.60%	1.62%	1.66%	
Fixed Charges						
Other Oper Expense						
TOTAL OPER EXP	22.25%	18.82%	19.99%	18.19%	19.26%	
OPER PROFIT	21.39%	20.48%	20.04%	19.95%	19.12%	
Other Income	2.42%	2.15%	6.26%	2.81%	3.10%	
Extra Item (Net)						
Other Expense						
Interest Expense	0.08%	0.06%	0.12%	0.25%	0.24%	
Minority Interest (+)			-0.01%			
PRE TAX PROFIT	23.73%	22.56%	26.19%	22.51%	21.98%	
Income Tax	16.77%	14.13%	13.14%	9.30%	11.26%	
NET PROFIT	19.75%	19.38%	22.75%	20.42%	19.50%	

SATYAM C	OMPLITER	SERVICES					
		NCE SHEET	(%)				
		2003	2004	2005	2006	2007	
Cash		58.54%	14.57%	58.88%	9.31%	49.84%	
Mkt. Securit							
Acct Receive		21.08% -1.95%	22.11% -1.98%	23.72% -1.62%	26.21% -1.40%	27.68% -1.38%	
Allow Bau	Debt (-)	-1.95%	-1.90%	-1.02%	-1.40%	-1.30%	
Total Invent	orv	0.14%	0.11%	0.08%	0.06%	0.04%	
Raw Mater							
Work-in-Pr							
Finished G							
LIFO Rese	erve (-)						
DIT Prepaids & 0	Other	5.46%	2.85%	5.17%	3.34%	6.84%	
TOT CURF		83.28%	37.66%	86.24%	37.51%	83.03%	
Land	1710021	00.2070	01.0070	00.2170	07.0170	00.0070	
Buildings							
Mach & Equ		28.52%	27.42%	24.70%	23.85%	23.04%	
Furn, Fixt &							
Constr In Pr		10.020/	17.010/	15 670/	12 010/	10 400/	
Acm Depr		-18.93% 9.59%	-17.91% 9.51%	-15.67% 9.02%	-13.81% 10.04%	-12.49% 10.55%	
Contracts In		9.5970	9.5170	9.02 /0	10.04 /0	10.5576	
30							
Investments	- Equity	3.40%	2.63%	0.30%	0.28%	0.21%	
Investments	& Advs	0.39%	46.56%		47.26%		
Prepaid Retire							
Intangibles ((Net)	2.18%	1.75%	2.90%	2.47%	4.26%	
Other TOTAL AS	CETC	1.16% 100.00%	1.90% 100.00%	1.54% 100.00%	2.43%	1.96% 100.00%	
TOTAL AS	00E10	100.00%	100.00%	100.00%	100.00%	100.00%	
Commercial	Paper						
Notes Payal					0.65%	1.20%	
LTD Current		0.33%	0.55%	0.55%	0.10%	0.11%	
Accts Payab	ole	1.17%	1.23%	1.01%	1.03%	1.44%	
Deferred Re							
Dividends P Income Tax					0.95%	1.18%	
Taxes Non-I					0.93%	1.1070	
Marketing &							
Employee C							
Customer V							
Rent							
Insurance							
Warranty Co	osts						
Other		6.80%	7.96%	10.22%	10.27%	10.92%	
TOTAL CU	IRR I IAR	8.31%	9.74%	11.78%	13.00%	14.85%	
LTD	THE LINE	0.26%	0.13%	1.52%	1.37%	1.11%	
Repurch Ag	rm Oblig						
Notes	_						
Notes							
Bonds							
Bonds							
Securitization	on of A/Rs						
Other - Non-					0.50%	0.56%	
Post Retiren							
Subordinate							
Subordinate		0.5001	0.070	40.0001	44.070/	40.5007	
TOTAL LIA	ABILITIES	8.56% 1.23%	9.87%	13.29% 0.75%	14.87% 0.71%	16.52% 0.49%	
Minority Inte	rest	1.40%	1.01% 2.26%	1.77%	U./ 170	0.49%	
Reserves		1.40/0	2.20/0	1.11/0			
Forgn Curr	Transl Adi						
Min Pension	n Liab Adj						
Stock Option							
Cumm Unre	al Inv G/L						
Doforma - C	mnene-t						
Deferred Co Treasury Sto		-0.24%	-0.17%	_0 100/	_0 070/	_0 050/	
Retained Ea		-0.24% 28.34%	-0.17% 36.05%	-0.10% 43.46%	-0.07% 48.26%	-0.05% 55.03%	 1
Paid-In-Cap		58.31%	49.01%	39.34%	34.01%	26.41%	
Preferred St		22.31,0	,0			,0	
Preferred St							
Common St		2.41%	1.96%	1.49%	2.22%	1.61%	
Common St							
TOT NET \		88.81%	86.86%	84.19%	84.42%	82.99%	
TOT LIAB	+ NVV	100.00%	100.00%	100.00%	100.00%	100.00%	
							 1

SALIANIC	OMDUTED	SERVICES						
STOCK PE		ICE ANALYS						
OTOOKTE	- IN OKWAN	2003	2004	2005	2006	2007		
# Outstand	ing Shares	313	316	321	326	333		
# Diluted C		317	324	331	333	340		
	ion Adjstm	317	324	331	555	J + 0		
		17.60	14.25	24.05	25.04	30.89		
High Price		17.68		21.95	25.94			
Low Price		4.21	8.00	10.50	12.01	20.02		
Dividends/S		0.08	0.12	0.13	0.17	0.20		
Low Yield		0.47%	0.83%	0.59%	0.67%	0.66%		
High Yiel	d/Share	1.99%	1.49%	1.23%	1.45%	1.02%		
Earnings F	Per Share							
Diluted EP:	S	0.35	0.48	0.75	0.90	1.23		
High P/E	Ratio	50.10	29.99	29.17	28.95	25.16		
		/E Ratio Late		36.42	29.37	27.76		
Low P/E		11.93	16.84	13.95	13.40	16.31		
LOW 17L		E Ratio Late		14.24	14.73	14.55		
	AVY LOW P	L IVano Lale	J. J. 115 -	14.24	14.73	14.00		
- #- EDO					DE Maritie Le	(11/1)	41 41	
		e growth rate						
actual EP	S growth ra	te? Psychol					uality'?	
			N/N	N/N	Y/N	N/N		
EPS Growt	th Rate	XXX	34.69%	58.37%	19.07%	36.99%		
Sustainable (Growth Rate	XXX	16.57%	23.62%	20.44%	21.57%		
Net Profit G	rowth Rate	XXX	37.46%	62.20%	19.65%	39.75%		
s the EPS	approximat	e growth rate	implicit in t	he present	PE Multiple	(H/L) great	er than the	
		I red flag of c				(III/L) gicat	or triair trio	
NOL: F	Sychologica	i red flag of c	Y/N	Y/N	Y/N	N/N		
	0/0 5 ''	1000						
Return on (C/S Equity	XXX	21.94%	28.30%	25.23%	25.80%		
		Relative Weig		3.07	3.33	3.29		
	Low EPS F	Relative Weig	ht =	5.78	6.83	7.06		
Cash Flow	Per Share							
Dil Cash Fl		0.43	0.55	0.70	0.98	1.32		
Cash Flow		135	178	233	325	448		
High P/CF		41.36	25.91	31.21	26.59	23.44		
nigii F/Ci								
		/CF Ratio La		32.83	27.91	27.08		
Low P/CF		9.85	14.55	14.93	12.31	15.19		
	Avg Low P.	CF Ratio La	test 3 Yrs =	13.11	13.93	14.14		
	High CF/S	Relative Wei	ght =	4 4 0				
	Low CF/S I	Relative Weig		4.18	4.39	4.19		
			ght =	4.18	4.39 5.51	4.19 5.88		
		tolulive vvel	ght =					
Sales Per	Share	Columbia viol	ght =					
				4.64	5.51	5.88		
Diluted Sal	es/Share	1.79	2.45	3.31	5.51	5.88		
	es/Share Ratio	1.79 9.89	2.45 5.81	3.31 6.64	5.51 4.39 5.91	5.88 6.29 4.91		
Diluted Sal High P/S	es/Share Ratio Avg High P	1.79 9.89 /S Ratio Late	2.45 5.81 est 3 Yrs =	3.31 6.64 7.45	5.51 4.39 5.91 6.12	6.29 4.91 5.82		
Diluted Sal	es/Share Ratio Avg High F Ratio	1.79 9.89 VS Ratio Late 2.36	2.45 5.81 est 3 Yrs = 3.26	3.31 6.64 7.45 3.17	5.51 4.39 5.91 6.12 2.74	5.88 6.29 4.91 5.82 3.18		
Diluted Sal High P/S	es/Share Ratio Avg High F Ratio	1.79 9.89 /S Ratio Late	2.45 5.81 est 3 Yrs = 3.26	3.31 6.64 7.45	5.51 4.39 5.91 6.12	6.29 4.91 5.82		
Diluted Sal High P/S	es/Share Ratio Avg High F Ratio Avg Low P	1.79 9.89 VS Ratio Late 2.36 VS Ratio Late	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs =	3.31 6.64 7.45 3.17 2.93	5.51 4.39 5.91 6.12 2.74 3.06	5.88 6.29 4.91 5.82 3.18 3.03		
Diluted Sal High P/S	es/Share Ratio Avg High F Ratio Avg Low P High Sales	1.79 9.89 /S Ratio Late 2.36 /S Ratio Late	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45	5.51 4.39 5.91 6.12 2.74 3.06	5.88 6.29 4.91 5.82 3.18 3.03		
Diluted Sal High P/S	es/Share Ratio Avg High F Ratio Avg Low P High Sales	1.79 9.89 VS Ratio Late 2.36 VS Ratio Late	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs =	3.31 6.64 7.45 3.17 2.93	5.51 4.39 5.91 6.12 2.74 3.06	5.88 6.29 4.91 5.82 3.18 3.03		
Diluted Sal High P/S	es/Share Ratio Avg High F Ratio Avg Low P High Sales	1.79 9.89 /S Ratio Late 2.36 /S Ratio Late	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45	5.51 4.39 5.91 6.12 2.74 3.06	5.88 6.29 4.91 5.82 3.18 3.03		
Diluted Sal High P/S Low P/S F	es/Share Ratio Avg High F Ratio Avg Low P High Sales	1.79 9.89 //S Ratio Late 2.36 /S Ratio Late //Share Relati	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45	5.51 4.39 5.91 6.12 2.74 3.06	5.88 6.29 4.91 5.82 3.18 3.03		
Diluted Sal High P/S Low P/S F	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/	1.79 9.89 /S Ratio Late 2.36 S Ratio Late /Share Relati Share Relati	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs = ive Wt =	4.64 3.31 6.64 7.45 3.17 2.93 3.45 5.87	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61		
Diluted Sal High P/S Low P/S F Book Valu Fangible B	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ e Per Share	1.79 9.89 //S Ratio Late 2.36 /S Ratio Late Share Relati Share Relati	2.45 5.81 est 3 Yrs = 3.26 est 3 Yrs = ive Wt = ve Wt =	3.31 6.64 7.45 3.17 2.93 3.45 5.87	5.51 4.39 5.91 6.12 2.74 3.06 6.88	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61		
Diluted Sal High P/S Low P/S F Book Value Tangible B Book Value	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ e Per Share e/Share	1.79 9.89 /S Ratio Late 2.36 S Ratio Late Share Relati Share Relati 9 1.97 2.02	2.45 5.81 est 3 Yrs = 3.26 est 3 Yrs = ive Wt = ve Wt = 2.38 2.43	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.08 4.20	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.59		
Diluted Sal High P/S Low P/S F Book Valu Fangible B	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ e Per Share //Share	1.79 9.89 /S Ratio Late 2.36 /S Ratio Late /Share Relati Share Relati = 1.97 2.02 8.73	2.45 5.81 set 3 Yrs = 3.26 st 3 Yrs = ive Wt = ve Wt = 2.38 2.43 5.87	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.08 4.20 6.17	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.59 5.53		
Diluted Sal High P/S Low P/S F Book Value Fangible B Book Value High P/B\	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ e Per Share 2/Share / Ratio Avg High E	1.79 9.89 /S Ratio Late 2.36 'S Ratio Late Share Relati Share Relati 9 1.97 2.02 8.73 V/S Ratio La	2.45 5.81 2.45 2.26 3.26 st 3 Yrs = ve Wt = ve Wt = 2.38 2.43 5.87 ttest 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08 7.23	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.08 4.08 6.17 6.37	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.53 6.26		
Diluted Sal High P/S Low P/S F Book Value Tangible B Book Value	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ e Per Share V/Share / Ratio Avg High E Avg High E	1.79 9.89 //S Ratio Late 2.36 //S Ratio Late Share Relati Share Relati 9 1.97 2.02 8.73 V/S Ratio La	2.45 5.81 5.81 3 Yrs = 3.26 st 3 Yrs = ive Wt = ve Wt = 2.38 2.43 2.43 3 Yrs = 3.29	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08 7.23 3.39	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.08 4.20 6.17 6.37 2.86	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.59 6.266 3.58		
Diluted Sal High P/S Low P/S F Book Value Tangible B Book Value High P/B\	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ e Per Share V/Share / Ratio Avg High E Avg High E	1.79 9.89 /S Ratio Late 2.36 'S Ratio Late Share Relati Share Relati 9 1.97 2.02 8.73 V/S Ratio La	2.45 5.81 5.81 3 Yrs = 3.26 st 3 Yrs = ive Wt = ve Wt = 2.38 2.43 2.43 3 Yrs = 3.29	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08 7.23	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.08 4.08 6.17 6.37	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.53 6.26		
Diluted Sal High P/S Low P/S F Book Value Tangible B Book Value High P/B\	es/Share Ratio Avg High F Ratio Avg Low P. High Sales Low Sales/ Low Sales/ e Per Share //Share //Ratio Avg High E Ratio Avg Low B	1.79 9.89 //S Ratio Late 2.36 //S Ratio Late Share Relati Share Relati 9 1.97 2.02 8.73 ///S Ratio La 2.08 ///S Ratio La	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs = ive Wt = ve Wt = 2.38 2.43 5.87 3.29 test 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08 7.23 3.39 2.92	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.20 6.17 6.37 2.86 3.18	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.59 5.53 6.26 3.58 3.27		
Book Valu Tangible B Book Value High P/B\	es/Share Ratio Avg High F Ratio Avg Low P. High Sales Low Sales/ Low Sales/ e Per Share //Share //Ratio Avg High E Ratio Avg Low B	1.79 9.89 //S Ratio Late 2.36 //S Ratio Late Share Relati Share Relati 9 1.97 2.02 8.73 V/S Ratio La	2.45 5.81 est 3 Yrs = 3.26 st 3 Yrs = ive Wt = ve Wt = 2.38 2.43 5.87 3.29 test 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08 7.23 3.39	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.08 4.20 6.17 6.37 2.86	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.59 6.266 3.58		
Diluted Sal High P/S Low P/S F Book Value Tangible B Book Value High P/B\	es/Share Ratio Avg High F Ratio Avg Low P High Sales Low Sales/ Low Sales/ e Per Share //Share / Ratio Avg High E Ratio Avg Low B High BV/Si	1.79 9.89 //S Ratio Late 2.36 //S Ratio Late Share Relati Share Relati 9 1.97 2.02 8.73 ///S Ratio La 2.08 ///S Ratio La	2.45 5.81 3.26 3.26 st 3 Yrs = 3.26 st 3 Yrs = ve Wt = 2.38 2.43 2.43 5.87 3.29 test 3 Yrs =	3.31 6.64 7.45 3.17 2.93 3.45 5.87 3.00 3.10 7.08 7.23 3.39 2.92	5.51 4.39 5.91 6.12 2.74 3.06 3.67 6.88 4.20 6.17 6.37 2.86 3.18	5.88 6.29 4.91 5.82 3.18 3.03 3.45 7.61 5.30 5.59 5.53 6.26 3.58 3.27		

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	THEREON ARE NOT GUARANTEED. IT SHOULD NOT BE CONSTRUED										
	TO BE A R	ECOMMEN	DATION FO	R THE PUR	RCHASE, R	ETENTION	, OR SALE				
	OF THE SE	ECURITIES	OF THE CO	MPANY ME	ENTIONED.	ALL RIGH	ITS RESER	VED.			
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